



CELEBRATING
S2ABIST
25 YEARS

"SILVER JUBILEE YEAR 1995 - 2020"

Discover
Yourself

MANAGEMENT SCIENCES

Developing Business Graduates for the Real World

Management Sciences at SZABIST

Vision

SZABIST Faculty of Management Sciences aspires to become one of the leading entities for excellence in business education, service, research and innovation.

Mission

SZABIST Faculty of Management Sciences is committed to:

- Produce highly qualified business professionals to meet dynamic and challenging contemporary needs.
- Generate knowledge and expertise for business and economic solutions through research.
- Create an enabling environment for corporate and entrepreneurial outlook.
- Serve the community through student, faculty, and alumni collaboration.

Teaching Methodology

Our teaching methodology is activity based at the undergraduate, case study based at graduate, and research based at MS and PhD levels utilizing state-of-the-art technology.

International Linkages

SZABIST is a registered member of the following international and national associations:

International Association of Universities (IAU), Paris; Association of Commonwealth Universities (ACU), London; The Association to Advance Collegiate School of Business (AACSB), Singapore; Asia University Federation (AUF), Seoul; Asia-Pacific Quality Network (APQN), People's Republic of China; Association of Quality Assurance Agencies of the Islamic World (AQAAIW), Malaysia; The Talloires Network, USA; The Chartered Institute of Logistics and Transport (CILT), UK; Management Association of Pakistan (MAP), Karachi; Marketing Association of Pakistan (MAP), Karachi; Human Resource Development Network (HRDN), Islamabad.

Research

SZABIST strongly encourages research. SZABIST publishes research journals in various disciplines including management sciences. The Journal of Independent Studies and Research-Management, Social Sciences and Economics (JISR-MSSE), is a biannual double blind peer reviewed. JISR-MSSE seeks to publish articles that identify, extend, or unify scientific knowledge pertaining to management and social sciences.

JISR-MSSE is indexed by EBSCOhost, Directory of Research Journals Indexing (DRJI), RePec, EconPapers, IDEAS and International Scientific Indexing. JISR-MSSE is Higher Education Commission (HEC) recognized journal.

HEC & CIEC Ranking

SZABIST is ranked as one of the most reputed university by Higher Education Commission (HEC) and Chartered Inspection and Evaluation Committee (CIEC) Sindh. All programs of SZABIST are conducted under strict compliance of the relevant regulator bodies such as NBEAC, NCEAC, NACTE, PEC and KHDA Dubai. Since 2012, the SZABIST-QEC has been awarded more than 91% in the quantitative assessment by Quality Assurance Agency (QAA) HEC, Pakistan.

Discover
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Faculty of Management Sciences (FMS)

Shaheed Zulfikar Ali Bhutto Institute of Science & Technology (SZABIST) prepares students for leadership roles in the business. SZABIST offers multidisciplinary course work to provide students with an understanding of the functioning and complexities of the corporate world. The course work at SZABIST is an intensive study in the latest curriculum through activity and strategy based methodology and offers concentration in Management, Marketing, Finance, Human Resource Management, Information Technology and Supply Chain Management.



BBA - BABS - BS (A&F) - BS (Entrepreneurship)

BBA SZABIST offers a four-year (eight semesters) BBA degree with concentration in Management, Marketing, Finance, Human Resource Management, Supply Chain Management and Information Technology. The BBA Program consists of 46 courses, a 3 credit hours Business Project and a 3 credit hours Community Service Project, with a total of 144 credit hours. Students are also required to complete a 6-week internship. The maximum duration to complete this degree is 6-years. BBA program is under reaccreditation with ACCA.

Admission Criteria For admission in the BBA program, the candidate must have completed O-Levels (minimum 8 subjects including 5 compulsory subjects; English, Urdu, Maths, Islamiat & Pakistan Studies) and A-levels (minimum 3 Subjects)/12th Grade/Intermediate with minimum 50% marks or equivalent from a recognized institution. Inter Board Committee of Chairmen (IBCC) equivalency is required for O & A Levels/IB Diploma/High School Diploma or equivalent. General Paper (A Levels) will not be counted.

| Fee | Pakistani Nationals | US\$ |
|--------------------------------|-----------------------------|------------|
| Application Processing Fee: | Rs. 1,500/- | US\$ 45 |
| Admission Fee: | Rs. 20,000/- | US\$ 500 |
| Security Deposit: (refundable) | Rs. 10,000/- | US\$ 330 |
| Student Activity Charges: | Rs. 1000/- | US\$ 30 |
| Tuition Fee (Per Semester): | Rs. 117,000/- (six courses) | US\$ 2,610 |

BABS SZABIST offers a 3-year BA (Hons) degree in Business Studies from the Coventry University, UK. Students who complete two years at SZABIST will proceed to complete the third year from Coventry University, UK and earn an International degree. Students can also complete BABS degree at SZABIST by opting for 3rd & 4th year of Internal BABS program.

Admission Criteria For admission in the BABS program, the candidate must have completed O-Levels (minimum 8 subjects including 5 compulsory subjects; English, Urdu, Maths, Islamiat & Pakistan Studies) and A-levels (minimum 3 Subjects)/12th Grade/Intermediate with minimum 50% marks or equivalent from a recognized institution. Inter Board Committee of Chairmen (IBCC) equivalency is required for O & A Levels/IB Diploma/High School Diploma or equivalent. General Paper (A Levels) will not be counted.

| Fee | Pakistani Nationals | US\$ |
|--------------------------------|-----------------------------|------------|
| Application Processing Fee: | Rs. 1,500/- | US\$ 45 |
| Admission Fee: | Rs. 30,000/- | US\$ 1000 |
| Security Deposit: (refundable) | Rs. 10,000/- | US\$ 330 |
| Student Activity Charges: | Rs. 1000/- | US\$ 30 |
| Tuition Fee (Per Semester): | Rs. 138,600/- (six courses) | US\$ 2,790 |



BS (A&F) SZABIST offers a four-year (eight semesters) Bachelor of Science (Accounting & Finance) program, consisting of 46 Courses (six courses per semester) and a 6 credit hours Research Project. Students have to complete 144 credits hours along with six weeks of internship to obtain the BS Accounting & Finance (BS A&F) degree. Students completing BS (A&F) will get an exemption in ACCA Papers from F1 to F9. The maximum duration to complete this degree is 6-years.

Admission Criteria For admission in the BS (A&F) program, the candidate must have completed O-Levels (minimum 8 subjects including 5 compulsory subjects; English, Urdu, Maths, Islamiat & Pakistan Studies) and A-levels (minimum 3 Subjects)/12th Grade/Intermediate with minimum 50% marks or equivalent from a recognized institution. Inter Board Committee of Chairmen (IBCC) equivalency is required for O & A Levels/IB Diploma/High School Diploma or equivalent. General Paper (A Levels) will not be counted.

| Fee | Pakistani Nationals | US\$ |
|--------------------------------|-----------------------------|-------------------|
| Application Processing Fee: | Rs. 1,500/- | US\$ 45 |
| Admission Fee: | Rs. 20,000/- | US\$ 500 |
| Security Deposit: (refundable) | Rs. 10,000/- | US\$ 330 |
| Student Activity Charges: | Rs. 1000/- | US\$ 30 |
| Tuition Fee (Per Semester): | Rs. 120,600/- (six courses) | US\$ 2,700 |
| After 5% Subsidy | Rs. 114,570/- | US\$ 2,568 |

BS (Entrepreneurship) SZABIST offers a four-year (eight semesters) program with a total of 144 credit hours. The students are required to complete 48 courses, with 9 credit hours of Capstone Project, 12 credit hours of electives and 2 Apprenticeship to obtain the BS Entrepreneurship degree. Maximum time limit to complete degree is six-years.

Admission Criteria For admission in the BS (Entre) program, the candidate must have completed O-Levels (minimum 8 subjects including 5 compulsory subjects; English, Urdu, Maths, Islamiat & Pakistan Studies) and A-levels (minimum 3 Subjects)/12th Grade/Intermediate with minimum 50% marks or equivalent from a recognized institution. Inter Board Committee of Chairmen (IBCC) equivalency is required for O & A Levels/IB Diploma/High School Diploma or equivalent. General Paper (A Levels) will not be counted.

| Fee | Pakistani Nationals | US\$ |
|--------------------------------|-----------------------------|-------------------|
| Application Processing Fee: | Rs. 1,500/- | US\$ 45 |
| Admission Fee: | Rs. 20,000/- | US\$ 500 |
| Security Deposit: (refundable) | Rs. 10,000/- | US\$ 330 |
| Student Activity Charges: | Rs. 1000/- | US\$ 30 |
| Tuition Fee (Per Semester): | Rs. 115,200/- (six courses) | US\$ 2,610 |
| After 5% Subsidy | Rs. 109,440/- | US\$ 2,478 |



MBA - Executive MBA - MPM - MSPM

MBA SZABIST offers the MBA degree with Majors in Management, Marketing, Finance, Human Resource Management, Management Information System, Banking and Supply Chain Management.

The MBA Program consists of 72 credit hours. Students are required to complete 22 courses and one Research Project or Thesis in two years duration. Students with BBA or equivalent degree are exempted 36 credit hours of course work. Duration of MBA degree program for business degree holders will be 1.5 years. Students are also required to complete a 6-week internship. The maximum duration to complete this degree is 4-years.

Admission Criteria For admission in the MBA program the candidate must possess a 4 years bachelor or 16 years of education with minimum 55% marks/2.5 CGPA from a university recognized by the Higher Education Commission (HEC). Last Degree verification from HEC is also required.

| Fee | Pakistani Nationals | US\$ |
|---------------------------------|-----------------------------|-------------------|
| Application Processing Fee: | Rs. 1,500/- | US\$ 45 |
| Admission Fee: | Rs. 20,000/- | US\$ 500 |
| Security Deposit: (refundable): | Rs. 10,000/- | US\$ 330 |
| Student Activity Charges: | Rs. 1000/- | US\$ 30 |
| Tuition Fee (Per semester): | Rs. 92,400/- (four courses) | US\$ 2,100 |
| After 5% Subsidy: | Rs. 87,780/- | US\$ 1,996 |
| Tuition Fee (Per semester): | Rs. 138,600/- (six courses) | US\$ 3,150 |
| After 5% Subsidy : | Rs. 131,670/- | US\$ 2,994 |

EMBA SZABIST offers a 2-year EMBA degree program for executives and middle level managers striving for excellence and greater challenges in their career. The unique program is specifically designed for those executives who aim to enhance their efficiency and strategic thinking. The individuals will be able to leverage their rich work experience through our curriculum, interactive sessions, conferences, symposia and a wide corporate network. The EMBA program is spread over four semesters and consists of 66 credit hours. Twenty courses, one Business Project (3 credits hour) and one Research Project (3 credits) are required to graduate. Maximum time limit to complete the EMBA degree is 4-years.

Admission Criteria For admission in the EMBA program, the candidate must possess a 4 year bachelor degree or 16 years of education with minimum 55% marks/2.5 CGPA from a university recognized by the Higher Education Commission (HEC) in any field of study with 3-years professional work experience (verifiable) at some well known organization. This requirement is necessary to seek admission in this program. Last Degree verification from HEC is also required.

| Fee | Pakistani Nationals | US\$ |
|--------------------------------|------------------------------|------------|
| Application Processing Fee: | Rs. 1,500/- | US\$ 45 |
| Admission Fee: | Rs. 20,000/- | US\$ 500 |
| Security Deposit: (refundable) | Rs. 10,000/- | US\$ 330 |
| Student Activity Charges: | Rs. 1000/- | US\$ 30 |
| Tuition Fee (Per Semester): | Rs. 111,000/- (five courses) | US\$ 2,100 |



Master in Project Management

The Master in Project Management (MPM) is designed to enable individuals to manage complex projects through modern project management approaches. MPM is a one-year evening program comprising 30 Credit hours spread over two semesters. Total 10 courses are required to graduate. Maximum time limit to complete the MPM degree is four years.

Admission Criteria The candidate must have a 4-years professional degree/16 years of education with minimum 55% marks/2.50 CGPA from an HEC recognized institution. Last Degree verification from HEC is also required.

| Fee | Pakistani Nationals | US\$ |
|--------------------------------|------------------------------|-------------------|
| Application Processing Fee: | Rs. 1,500/- | US\$ 45 |
| Admission Fee: | Rs. 20,000/- | US\$ 500 |
| Security Deposit: (refundable) | Rs. 10,000/- | US\$ 330 |
| Student Activity Charges: | Rs. 1000/- | US\$ 30 |
| Tuition Fee (Per Semester): | Rs. 111,000/- (five courses) | US\$ 2,475 |
| After 5% Subsidy | Rs. 105,450/- | US\$ 2,350 |

MS (Project Management) SZABIST offers MS in Project Management (MSPM) program, which is equivalent to M. Phil. The program lays the foundation for students planning to pursue doctoral studies, offers two academic streams. Course work based stream consists of 10 courses (30 credit hours) and Research work based stream consists of eight courses (24 credit hours) and 06 credits hours of research work i.e. two Independent Research Studies or one Thesis (06 credit hours). The maximum time limit to complete MSPM degree is 4-years and minimum time limit is 1.5-2 years.

Admission Criteria The candidate must have a 4-years professional degree or 16 years of education with minimum 55% marks/2.50 CGPA from an HEC recognized institution. MS candidate are also required to pass GAT (General)/HAT relevant Exam with minimum 50% score. Last Degree verification from HEC is also required.

| Fee | Pakistani Nationals | US\$ |
|--------------------------------|-----------------------------|------------|
| Application Processing Fee: | Rs. 1,500/- | US\$ 45 |
| Admission Fee: | Rs. 20,000/- | US\$ 500 |
| Security Deposit: (refundable) | Rs. 10,000/- | US\$ 330 |
| Student Activity Charges: | Rs. 1000/- | US\$ 30 |
| Tuition Fee (Per Semester): | Rs. 80,400/- (four courses) | US\$ 1,800 |



MSMS

MS (Management Sciences)

SZABIST offers MS degree in the specialized areas of Human Resource Management, Marketing and Finance. The MS program is an evening program and all classes are held during week days. There are two streams available for MS. One Stream is by Course Work and other one is by Research Work. In Course Work Stream, the student is required to complete 10 courses of 3 credit hours each. In Research Work Stream, the student is required to complete 8 Courses and Two IRS OR one Thesis. In both the streams, 30 credit hours to be completed. The time limit to earn an MS degree is from 1.5 to 4 years. As per HEC guidelines, all MS students are required to clear GAT General test or HAT relevant with minimum 50% score.

Admission Criteria

The candidate must have a minimum 16 years of relevant education with minimum 55% marks/2.50 CGPA from a university recognized by HEC. GAT (General)/HAT relevant is mandatory for MS students with minimum 50% score. Last Degree verification from HEC is also required.

Fee

| | Pakistani Nationals | US\$ |
|--------------------------------|-----------------------------|------------|
| Application Processing Fee: | Rs. 1,500/- | US\$ 45 |
| Admission Fee: | Rs. 20,000/- | US\$ 500 |
| Security Deposit: (refundable) | Rs. 10,000/- | US\$ 330 |
| Student Activity Charges: | Rs. 1000/- | US\$ 30 |
| Tuition Fee (Per Semester): | Rs. 80,400/- (four courses) | US\$ 1,800 |



PhDMS

PhD (Management Sciences)

SZABIST offers PhD Degree in Management Sciences that requires completion of five courses, one IRS and a dissertation. A student has to complete 48 credit hours and fulfill all the formalities laid down by HEC to obtain PhD within 3 to 8 years. Human Resource Management, Marketing and Finance are the specialized areas.

Admission Criteria

For admission to the PhD Program, the candidate must have 17.5 years of education in a relevant field with minimum 60% marks/CGPA 3.00 from HEC recognized institution. GRE/GAT (Subject) is mandatory for PhD students with minimum 60% score. Last Degree verification from HEC is also required.

Fee

| | Pakistani Nationals | US\$ |
|--------------------------------|------------------------------|------------|
| Application Processing Fee: | Rs. 1,500/- | US\$ 45 |
| Admission Fee: | Rs. 20,000/- | US\$ 500 |
| Security Deposit: (refundable) | Rs. 10,000/- | US\$ 330 |
| Student Activity Charges: | Rs. 1000/- | US\$ 30 |
| Tuition Fee (Per Semester): | Rs. 69,300/- (Three courses) | US\$ 1,575 |

(SZABIST reserves the right to revise the fees/withdraw scholarship without any prior notice)

Scholarships

Financial Assistance in the form of Teaching/ Research assistance is available to needy and meritorious students of MS and PhD. Candidates should apply early. Information about scholarships for all other programs is available at the Office of External Relations and Financial Assistance.

Entrance test and interview are conducted for all applicants at SZABIST.



Shaheed Zulfikar Ali Bhutto Institute of Science & Technology

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Management

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Prof. Dr. Arshad Saleem

Dean Faculty of Management Sciences

Dr. Aamir Firoz Shamsi

Head of Department Management Sciences

Dr. Muhammad Kashif

Program Managers

BBA: Ms. Wajeeha Javed & Mr. Fahad Zuberi

BABS & BS (Entre): Ms. Shehla Najib Sidiki

MBA Evening 36: Mr. Jamil Ahmed

MPM & MSPM: Mr. Jahanzeb Asim

MBA Evening 72 & MBA Day: Mr. Masood Ahmed

BS (A&F) & MBA (B&F): Mr. Vijay Kumar

EMBA/MS & PhD: Dr. Muhammad Aqil

Placement Partners

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Citi Bank Ltd
Coca-cola Beverages Pakistan Ltd
Colgate-Palmolive (Pakistan) Ltd
Continental Biscuits Ltd
Corporate Research and Investigations (Pvt.) Ltd
Creative Chaos (Pvt.) Ltd
Crescent Steel and Allied Products Ltd
Crown Group of Companies
Cupola Pakistan Ltd
Cybernet (Pvt.) Ltd
Daraz.pk
Dawn Group
Deloitte Pakistan
DHL Pakistan (Pvt.) Ltd

DOLLAR Industries (Pvt.) Ltd
Dolmen Real Estate Management (Pvt.) Ltd
Dubai Islamic Bank Pakistan
EFU Life Assurance (Pvt.) Ltd
English Biscuit Manufacturers (Pvt.) Ltd
Engro Corporation
Engro Communications (Pvt.) Ltd
Faisal Bank Ltd
FleekBiz (Pvt.) Ltd
FoodPanda Pakistan
Fulcrum (Pvt.) Ltd
Funverks Global (Pvt.) Ltd
GAC Pakistan (Pvt.) Ltd
Gerry's International
Gulam Faruque Group
GlaxoSmithKline Pakistan Ltd
GroupM
Gul Ahmed Textiles
Gwadar International Terminals Ltd
Habib Bank Ltd
Habib Oil Mills (Pvt.) Ltd
Hashwani Group of Companies
Helium (Pvt.) Ltd
Herbion Pakistan (Pvt.) Ltd
Hilal Food (Pvt.) Ltd
HRS Global (Pvt.) Ltd
Hub-Pak Salt Refinery
Hum Mart (Pvt.) Ltd
HUM Network Ltd
Hutchison Ports Pakistan
IBM Pakistan
ICI Pakistan Ltd
Icon Global (Pvt.) Ltd
ICS Group
Ifco (Pvt.) Ltd
Inbox Business Technologies
Indus Motor Company Ltd
Industrial & Commercial Bank of China
Interwood Mobil (Pvt.) Ltd
Ismail Industries Ltd
J & P Coats Pakistan (Pvt.) Ltd
J. Walter Thompson Pakistan
Jaag Broadcasting Systems (Pvt.) Ltd
Jaffer Brothers (Pvt.) Ltd
JS Bank Ltd
JS Investments Ltd

Jubilee Life Insurance Co. Ltd
Karachi Lubricants (Pvt.) Ltd
KE
Khaadi Semic (Pvt.) Ltd
KPMG TaseerHadi & Co
Logicose (Pvt.) Ltd
Loreal, Pakistan
Lotte Kolson (Pvt.) Ltd
Lucky Cement Ltd
Manhattan International (Pvt.) Ltd
MCB Arif Habib Saving and Investments Ltd
MCB Islamic Bank Ltd
Meezan Bank Ltd
Merit Packaging Ltd
Mondelez Pakistan Ltd
Moomal Productions (Pvt.) Ltd
Multinet Pakistan (Pvt.) Ltd
National Bank of Pakistan
National Foods Ltd
National Refinery Ltd
Nestle Pakistan
Nizam Energy (Pvt.) Ltd
OBS Pakistan (Pvt.) Ltd
Oceanic Star Line (Pvt.) Ltd
OMD Pakistan
Orascom Media Group
Orascom Telecom
Orix Leasing Pakistan (Pvt.) Ltd
Pak Suzuki Motor Co. Ltd
Pak Telecom Mobile Ltd
Pakistan Oxygen Ltd
Pakistan Refinery Ltd
Pakistan State Oil Company Ltd
Pakistan Telecommunication Company Ltd
Pfizer Pakistan
Pharmevio (Pvt.) Ltd
Philip Morris (Pakistan) Ltd
Philips Pakistan (Pvt.) Ltd
PrimeHR (Pvt.) Ltd
Reckitt Benckiser
Recorder Television Network
SAMBANK Ltd
Sanofi-Aventis (Pakistan) Ltd
Sante Pharma (Pvt.) Ltd
Shabbir Tiles & Ceramics Ltd
Shajar Capital Pakistan (Pvt.) Ltd

Shan Foods (Pvt.) Ltd
Shangrila (Pvt.) Ltd
Shell Pakistan Ltd
Shield Corporation Ltd
Sifat Hyder Morshed Associates (Pvt.) Ltd
Siddiqsons Group of Companies
Siemens Pakistan Engineering Co. Ltd
Silk Bank Ltd
Sindh Engro Coal Mining Company
Soneri Bank Ltd
Standard Chartered Bank (Pakistan) Ltd
Star Communications Services (STARCOM)
State Bank of Pakistan
String Media Ltd
Sui Southern Gas Company Ltd
Synergy Advertising (Pvt.) Ltd
Systems Ltd
Tapal Tea (Pvt.) Ltd
TCS E-Com (Pvt.) Ltd
Team A Ventures Pvt. Ltd
Telenor Bank Micro Finance Ltd
Telenor Pakistan
The Aman Foundation
The Brand Consultants (TBC)fl
The Citizens Archive of Pakistan
The Citizens Foundation
The Crescent Star Insurance Company Ltd
The Express Media Group
The General Tire and Rubber Company
The Hub Power Company Ltd (HUBCO)
The Institute of Chartered Accountants of Pakistan (ICAP)
The Master Group
The Passage PR Strategists
The Searle Company Ltd
The United State Educational
TPL Corp. Ltd
U&I Garments (Pvt.) Ltd
Unilever Pakistan Ltd
United Bank Ltd
United Energy Pakistan Ltd
United Refrigeration Industries (Pvt.) Ltd
Unity Group
US-Consulate General Karachi
VWVF, Pakistan
ZIL Ltd



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|--------------------|----------------------------|
| Admissions Start | : May 15, 2020 |
| Last date to apply | : 28 July, 2020 |
| Interview | : 20 July to 8 August 2020 |
| Classes commence | : September 28, 2020 |

APPLY ONLINE:

Log on to: <http://admissions.szabist.edu.pk>

For further information please contact:
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Tel: 021-35823433 (Ext # 333, 334, 304). Fax: 021-358 21537. www.szabist.edu.pk